Name value of each type of question:

Advantages and disadvantages of asking Closed-Ended questions. Advantages and disadvantages of asking Open-Ended questions.

Change questions from one type to another.

Change closed-ended questions to open-ended. Change open-ended questions to closed-ended.

PRIORITIZE YOUR QUESTIONS

Choose your three most important questions:

-

Why did you choose these three as the most important?

NEXT STEPS:

How are you going to use your questions?



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The Question Formulation Technique™

PRODUCE Your Own Questions
IMPROVE Your Questions
PRIORITIZE Your Questions

PRODUCE YOUR QUESTIONS

Four Essential Rules for Producing Your Own Questions:

- 1. Ask as many questions as you can
- **2.** Do not stop to discuss, judge or answer the questions
- 3. Write down every question exactly as it is stated
- **4.** Change any statement into a question

IMPROVE YOUR QUESTIONS

Categorize the questions as Closed or Open-Ended:

Closed-Ended Questions: They can be answered with "yes" or "no" or with one word.

Open-Ended questions: They require an explanation and cannot be answered with "yes" or "no" or with one word.

Mark Closed-Ended questions with a "C" Mark Open-Ended questions with an "O"